



# Annual Report

2022

*A positive difference.*

## + MESSAGE FROM OUR CHAIRPERSON

To Our Valued Members:

If I could describe the past year in two words, they would be trust and transformation, which reflects our commitment to evolving our beloved Credit Union to become a top financial institution that fully supports you in achieving your financial goals. Trust is a crucial element in any successful relationship, and we recognize the significance of earning your trust each day as your financial partner. Likewise, transformation is essential to your Credit Union's success as your needs and expectations, as well as the financial services industry, are constantly evolving. This means we must ensure that we continually adapt to meet our members' changing needs and expectations.

As challenging and dynamic as 2022 was, it was a year of laying the groundwork for the future. We established a new vision to support our members' success, devised a strategic plan to realize our goals, and prepared our infrastructure for growth and transformation. And our work to build your Credit Union of the future has just begun. As we move into a new era, I would like to take a moment to reflect on some of the notable highlights of the year.

### HIGHLIGHTS OF 2022:



#### Chief Executive Officer

We hired an exceptional CEO, Tricia Szurgot, a visionary servant leader and Certified Futurist & Long-Term Analyst – who immediately began charting the course to meet your financial needs now and in the future. The pace of change, especially in our industry, is accelerating. Tricia is outpacing change with her transformational leadership, with our current and future members' needs and aspirations top of mind every step of the way.



#### Employees

Our new CEO reconfigured the workforce to maximize technology, production, efficiency, and impact. Despite the competition for talent, Tricia recruited seasoned professionals who eagerly embraced the opportunity to understand member needs and how best to effectively build new solutions to assist you in attaining your financial objectives.



#### Board of Directors

The Board remained laser-focused on ensuring that your money was safe by rigorously fine-tuning its governance policy. In addition, the Board renewed its commitment to foster an ideal balance of maintaining compliance with laws and regulations while encouraging the development of cutting-edge solutions for our members.



#### Members

During times of economic uncertainty, an unpredictable stock market, the prospect of a recession, and ongoing international conflicts, you remained loyal and devoted to Securityplus. We are grateful and look forward to exceeding your expectations in the future.

We will remain focused on our core values of trust and transparency as we work tirelessly to transform our Credit Union for the future. Thank you for your membership, loyalty, and trust in us as YOUR Credit Union. 2023 is poised to be a fantastic year!



Sincerely,

Jerilyn D. Pope  
Chairperson

## + MESSAGE FROM OUR CEO

Thank you for your trust, confidence, and loyal membership. We are grateful you are part of the Securityplus FCU family and look forward to growing stronger together as we continue our strategic transformation to align with the future so that we can meet your financial needs today and for generations to come.

Since joining Securityplus as CEO in early 2022, I've had the privilege of meeting many of our members and community leaders, spending time in our branches and in the community, and hosting all-employee meetings each month. I wanted to better understand what we're doing well, where we can improve, and how we can make a real positive difference in our members' and employees' lives – and a positive impact in our communities.

In 2022, we experienced significant change both internally as we began to align our vision, leadership, business strategy, operation, workforce, technology, and products and services to the future and externally as we successfully navigated economic uncertainty and amplified our focus on impact. As we look to accelerate our strategic transformation in 2023, creating member value and opportunities for your financial health are at the center of all we do. Our teams are working tirelessly to bring you trusted, valuable, accessible, and easy-to-use products, services, and financial education to meet your financial needs and exceed your expectations. We are also focused on leveraging technology and process improvement to simplify how we work and ensure we are operating as efficiently and effectively as possible in all areas of our business.

As I reflect on the accomplishments of our first year together, I am pleased to share that your credit is financially safe and sound and focused on the future. We had a successful 2022, despite significant change and external economic challenges. We implemented a new 2023-2027 Strategic Plan focused on enhancing the member experience, growing the credit union, and operating as efficiently and effectively as possible. We are “thinking infinitely and acting purposefully” with a focus on our members' financial health, creating value and making it easier and more convenient to do business with us.

I'm grateful to be part of this amazing community and look forward to growing stronger together. We are focused on “making every moment matter” to build lasting member relationships in hopes that you look to YOUR Credit Union first for all your financial needs. I say with certainty that our employees love our members and are excited about our new strategic direction.

As your CEO and a Certified Futurist, I celebrate our rich history and deep legacy of commitment to diversity, equity, inclusion, and community to inform and frame our future direction. To do this, I'm pleased to share that in 2022 we were able to attract some of the industry's top talent to also join our Executive Leadership Team. With the addition of our new Chief Financial Officer, Chief Experience & Impact Officer, Chief Operating Officer, Chief Marketing Officer, and Chief Information & Technology Officer, we're executing our new strategic plan and investing in the right new technology, process improvement, tools and resources and education to bring more value and convenience to our members.

We continue to build strong partnerships throughout our communities and remain steadfast in our commitment to delivering financial education to those most in need. In 2022, Securityplus was awarded the Mayor's Business Recognition Award from the City of Baltimore, the Baltimore Development Corporation, and the Greater Baltimore Committee for our “Know Money, Know Empowerment” financial education program. This prestigious award is given to select companies that have demonstrated outstanding leadership and community service to improve the quality of life in Baltimore.

As we strive to make a positive difference and lasting impact on the lives of our members and community, we are committed to you and your financial health. We will continue to be a source of stability and strength in our community as we navigate continued economic uncertainty together. Your credit union is strong, and we will continue to grow stronger. Celebrating our 85th year of serving members is a testament to our responsible financial management and continuous focus on members' needs. Our team of experienced professionals is dedicated to your financial health and will continue to work tirelessly to earn and maintain your trust while creating sustainable value for our current and future members.

Thank you for your membership, loyalty, and the trust you have placed in us as your credit union. We look forward to making a positive difference together. We appreciate and believe in you!



With gratitude,

A handwritten signature in black ink that reads "Tricia C. Szurgot".

Tricia C. Szurgot, MBA, CCE, FLTA  
Chief Executive Officer

## + SECURITYPLUS IN THE COMMUNITY

Striving to make a positive difference to our members, employees, and communities has always been an integral part of our Credit Union. In 2022, as pandemic restrictions lifted, Securityplus rejoined participation in reawakened community events and continued in our financial education outreach and charitable giving.

Here are some of the ways we participated in our communities and reached out to help those in need of financial education and other resources:

- Financial Education & Resource Partner for Baltimore City YouthWorks Program
- Towsontown Spring Festival, 50th Anniversary
- Series of Financial Education Webinars for Members
- Woodmoor Elementary Financial Literacy Night for Children and Parents
- Dr. Walter Scott Thomas Sr. Scholarship Fund Classic
- Welcome Back Event at New Song Academy in Sandtown-Winchester
- Reisterstown Festival
- Morning Star Baptist Church Back to School Donation
- Making Strides Against Breast Cancer Walk
- Online Financial Education Modules & Seminars for New Psalmist Baptist Church
- Ice Queens Halloween Weekend
- Mortgage Seminar for Catonsville Chamber and community members
- Thanksgiving Turkey Donation
- Thanksgiving Food Drive for the Maryland Food Bank
- Christmas with Santa
- Toys For Tots



# KNOW MONEY KNOW EMPOWERMENT

Sponsored by **Securityplus**

Financial education is an important element needed to help improve the lives and finances of those who live in our communities and to better the community as a whole.

In 2022, Securityplus developed and offered “Know Money, Know Empowerment,” a financial wellness program to help empower individuals residing in underserved Baltimore City communities. This initiative aimed to increase financial literacy, develop money management skills, and promote long-term financial stability and success.

The program included interactive workshops, individual counseling sessions, and online resources. Workshop topics included budgeting, saving, and credit score management. Counseling sessions were tailored to individual needs and provided one-on-one support. Online resources included self-directed learning modules that covered a wide range of financial topics.

“Know Money, Know Empowerment” was made possible through a \$50,000 grant to Securityplus through the National Credit Union Association. The program reached over 600 individuals and families, providing them with the tools and resources necessary to improve their financial well-being.



## \$50 FOR YOU, \$50 FOR A NON-PROFIT

To help reach those who could most benefit, Securityplus partnered with several non-profit organizations including New Psalmist Baptist Church, The Center for Urban Families, and YouthWorks. As an incentive for learning, the first 500 individuals who completed three online modules were given credit union memberships with a \$50 deposit into a Securityplus savings or checking account. In addition, the referring non-profit also benefited by receiving a \$50 donation.



## 2022 MAYOR'S BUSINESS RECOGNITION AWARD

As a result of the demonstrated leadership and community service to improve the quality of life in Baltimore, Securityplus was presented with the 2022 Mayor's Business Recognition Award.

+ 2022  
**TREASURER'S REPORT**

Securityplus Federal Credit Union ended the year positively, even though inflation soared to multi-decade highs and the Federal Reserve tightened rates aggressively.

Securityplus ended 2022 with a net income of \$1,011,859 and increased its assets to \$552.4 million (M), representing a 6% increase from 2021. In addition, Securityplus ended the year with loan balances of approximately \$401M, representing a 12.56% increase from 2021. This positive growth helped us to remain fiscally strong and enabled us to continue our service improvement initiatives. While investment balances decreased to \$60M, Securityplus reported total equity of \$52M and continued to maintain a strong net worth ratio of 9.42%.

Our NCUA exam resulted in a composite CAMEL rating of 2 (on a scale of 1-5, with 1 being the lowest risk and 5 being the highest risk) with an overall risk rating of Moderate. We will continue to be your safe, sound, and trusted financial partner, offering you competitive rates and providing you with great service!

As Treasurer, I am proud of the progress we made during a volatile year. We hired a new Chief Executive Officer in March 2022, and she hired a new executive leadership team to build lasting relationships with our members and to achieve our strategic goals.

I thank all the staff and volunteers who worked towards accomplishing our goals. I especially want to thank you, the members of Securityplus, for making 2022 another successful year.



Robert L. Berzanski  
Treasurer

NET INCOME

**\$1,011,859**

And increased assets to \$552.4 million, a 6% increase from 2021.

LOAN BALANCES

**\$401 MILLION**

Representing a 12.56% increase from 2021.

TOTAL EQUITY

**\$52 MILLION**

With a strong net worth ratio of 9.42%

+ 2022

## LOAN REVIEW COMMITTEE'S REPORT

The Loan Review Committee is composed of volunteers, appointed by the Securityplus Federal Credit Union Board of Directors, and the Chief Operating Officer. The purpose of the committee is to review any loan appeal requests submitted by members of the Credit Union.

Members generally submit appeals when their loan requests have been denied due to financial information being omitted from their initial loan application or their financial situation has changed since the initial application. The Loan Review Committee reviews the information and a decision is made to approve or deny the member's request. The committee seeks to find a common ground where the member's need is met and the risk to the Credit Union is mitigated.

### LOAN REVIEW COMMITTEE:

Sheryl Morsell, Chairperson

Tobechi Mlemchukwu, Member

Vashti Pullum, Member

IN 2022

**The Loan Review  
Committee's efforts  
resulted in a total of  
\$99,545 in  
loan approvals.**

We look forward to continuing to make a positive difference in our members' lives.

**+** FINANCIAL STATEMENTS: DECEMBER 31, 2022 AND 2021  
**STATEMENTS OF FINANCIAL CONDITION**

<b>ASSETS</b>	2022	2021
Cash and Cash Equivalents	\$58,793,509	\$42,841,044
Deposits in Other Financial Institutions	2,680,000	3,771,000
<b>SECURITIES + OTHER INVESTMENTS</b>		
Equity Securities	4,863,452	5,252,259
Available-for-Sale	52,450,633	80,695,472
Held-to-Maturity	199,000	299,000
Other Investments	1,747,340	1,592,607
Loans, Net	398,923,740	353,882,469
Loans Held-for-Sale	229,171	---
Accrued Interest Receivable	2,152,818	1,813,285
Premises and Equipment, Net	5,385,208	5,475,421
NCUSIF Deposit	4,369,476	4,243,914
Other Assets	20,614,326	19,883,583
<b>Total Assets</b>	<b>552,408,673</b>	<b>519,750,054</b>

<b>LIABILITIES</b>	2022	2021
Members' Share and Savings Accounts	\$482,720,780	\$455,567,471
Borrowed Funds	20,778,571	15,000,000
Accrued Expenses + Other Liabilities	6,960,855	4,018,601
<b>Total Liabilities</b>	<b>510,460,206</b>	<b>474,586,072</b>
<b>MEMBERS' EQUITY</b>		
Regular Reserves	---	19,062,268
Undivided Earnings	47,469,699	27,395,572
Accumulated Other Comprehensive Loss	(5,521,232)	(1,293,858)
<b>Total Members' Equity</b>	<b>41,948,467</b>	<b>45,163,982</b>
<b>Total Liabilities + Members' Equity</b>	<b>552,408,673</b>	<b>519,750,054</b>



**+ FINANCIAL STATEMENTS: YEARS ENDED DECEMBER 31, 2022 AND 2021**  
**STATEMENTS OF INCOME**

<b>INTEREST INCOME</b>	2022	2021
Loans	\$13,630,215	\$11,811,661
Securities, Interest-Bearing Deposits, & Cash Equivalents	1,787,881	1,118,049
<b>Total Interest Income</b>	<b>15,418,096</b>	<b>12,929,710</b>
<b>INTEREST EXPENSE</b>		
Members' Share + Savings Accounts	1,410,080	1,326,376
Borrowed Funds	408,624	24,612
<b>Total Interest Expense</b>	<b>1,818,704</b>	<b>1,350,988</b>
<b>Net Interest Income</b>	<b>13,599,392</b>	<b>11,578,722</b>
Provision for Loan Losses	907,600	124,951
<b>Net Interest Income After Provision For Loan Losses</b>	<b>12,691,792</b>	<b>11,453,771</b>

<b>NON-INTEREST INCOME</b>	2022	2021
Service Charges and Fees	\$3,751,671	\$3,967,053
Other Non-interest Income	1,890,796	1,991,533
Net (Loss) Gain on Equity Securities	(808,135)	679,437
Net Gain (Loss) on Sale of Available-for-Sale Securities	(173,974)	285,700
<b>Total Non-interest Income</b>	<b>4,660,358</b>	<b>6,923,723</b>
<b>NON-INTEREST EXPENSE</b>		
General and Administrative:		
Employee Compensation + Benefits	8,267,906	7,654,867
Occupancy	1,032,268	1,041,163
Operations	2,743,598	2,501,272
Professional + Outside Services	1,993,415	1,955,454
Loan Servicing	1,081,685	863,860
Other Operating Expenses	1,221,419	1,084,670
<b>Total Non-interest Expense</b>	<b>16,340,29</b>	<b>15,101,286</b>
<b>Net Income</b>	<b>1,011,859</b>	<b>3,276,208</b>

These condensed financial statements do not constitute a complete presentation. The complete set of audited financial statements, including the statements of comprehensive income (loss), changes in members' equity and cash flows, and notes to the financial statements are available at the Credit Union office during normal hours of operation. Federally Insured by NCUA

+ 2022 NUMBERS  
**SERVING OUR MEMBERS**



**\$61,817,846**

Vehicle Loans



**\$8,196,833**

Personal Loans



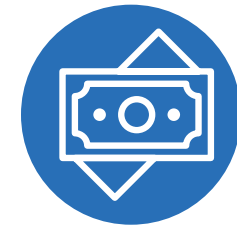
**\$12,939,570**

Mortgage Loans



**\$24,372,265**

Home Equity Loans



**\$109,131,484**

Total Loans



**2,628**

New Members

## + SECURITYPLUS SUPERVISORY COMMITTEE'S REPORT

The Supervisory Committee (SC) of Securityplus Federal Credit Union is appointed by the Board of Directors in accordance with the Federal Credit Union Act. It is responsible for ensuring that the financial condition of the Credit Union is accurately and fairly presented in the Credit Union's financial statements.

Also, the SC assists the Board of Directors in fulfilling its oversight responsibilities over the following areas:

- The system of internal control,
- The financial statement audit process,
- The Credit Union's process for monitoring compliance with laws and regulations.

The SC directs the Internal Audit Department to conduct audits to determine if management's practices and procedures are sufficient to safeguard members' assets. The SC retained an independent certified public accounting and consulting firm to conduct the annual 2022 financial statement audit and comment on the accuracy and fairness of management's and the Board's presentation of the Credit Union's financial statements.

Additionally, throughout 2022, the SC managed the following internal audits:

- Secure and Fair Enforcement for Mortgage Licensing Act (S.A.F.E Act) Compliance, Automatic Clearing House (ACH) Compliance, Identity Theft Red Flag Compliance, Website Regulatory Compliance, Social Media Monitoring, Bank Secrecy Act (BSA) Compliance, and Ethics Compliance
- Controls over Wire Transfers, Non-Financial Account Maintenance, Dormant Accounts, Branch Operations, New Account Openings, Manual Journal Entries, NCUA Call Report Preparation, Monthly Dividend & Interest Rate Maintenance, Accounts Payable, Overdraft Protection, User Access, Vendor Management, Information System Controls, Debit Card Fraud Management, Human Resources, and Investments
- Quality Control over Mortgage Lending, Consumer Lending, Indirect Lending, and Home Equity Lines of Credit

The SC reported any exceptions to management and the Board of Directors. We recommended corrective actions and continued to follow up on areas of operations to see whether changes have been implemented to address audit findings and recommendations.

The SC is pleased to report that Securityplus Federal Credit Union is operating in a safe and sound manner.

### SUPERVISORY COMMITTEE

**Bernice J. Chase**  
Chairperson

**Mitchell J. Edelman**  
Secretary

**Solita J. Cuthrell**  
Member

**Ronald Thompson**  
Member

**Angela M. Brice-Smith**  
Member

**Denise M. Aviles**  
Internal Audit Manager

**Tamara C. Johnson**  
Internal Auditor

### CONTACT US

If you wish to contact the SC, please address your letter to:

Supervisory Committee  
Securityplus Federal Credit Union  
P.O. Box 47524  
Windsor Mill, MD 21244

Alternately, you may e-mail the Supervisory Committee at: [scchair@securityplusfcu.org](mailto:scchair@securityplusfcu.org)

**+ SECURITYPLUS**  
**BOARD OF DIRECTORS**



**Jerilyn D. Pope**  
Chairperson



**Barbara G. Cuffie**  
Vice Chairperson



**Robert L. Berzanski**  
Treasurer



**Crystal M. Lamb**  
Secretary



**Keith B. Cobb**  
Director



**Erica Mejias**  
Director



**Kelly Tribble Spencer**  
Director



**Tobechi Mlemchukwu**  
Director



**Ronald Thompson**  
Director



**MaryBeth Jason Young**  
Associate Director

+ SECURITYPLUS  
**EXECUTIVE LEADERSHIP TEAM**



**Tricia Szurgot**  
Chief Executive Officer



**Thad Egner**  
Chief Financial Officer



**Jeff Gehris**  
Chief Operating Officer



**Toby Green**  
Vice President of Residential  
and Commercial Lending



**Brian Holloway**  
Chief Marketing Officer



**Obi Ndukwe**  
Chief Experience  
and Impact Officer



**Ray Ragan**  
Chief Information  
and Technology Officer

+ SECURITYPLUS  
**SENIOR LEADERSHIP  
TEAM**

**Mike Adams**  
Vice President of IT Operations  
& Infrastructure

**Patricia Banks**  
Vice President of Collections

**Ella Bartels**  
Vice President, Controller

**Anthony Carpenter**  
Vice President of Business Services

**Laura Hunter**  
Vice President of Executive  
Administration and Board Liaison

**Charissa Martin**  
Vice President of Enterprise Risk  
& Compliance

**Deborah Rutter**  
Vice President of Consumer Lending

**Latoya Saunders**  
Vice President of Contact Center

**Jack Schiefer**  
Vice President of  
Security & Facilities

**Cheryl Warfield**  
Vice President of Payment Services

**Cheryl Wizzard**  
Vice President, Market Manager

# Security<sup>+</sup>plus

FEDERAL CREDIT UNION



FEDERALLY INSURED BY  
**NCUA**